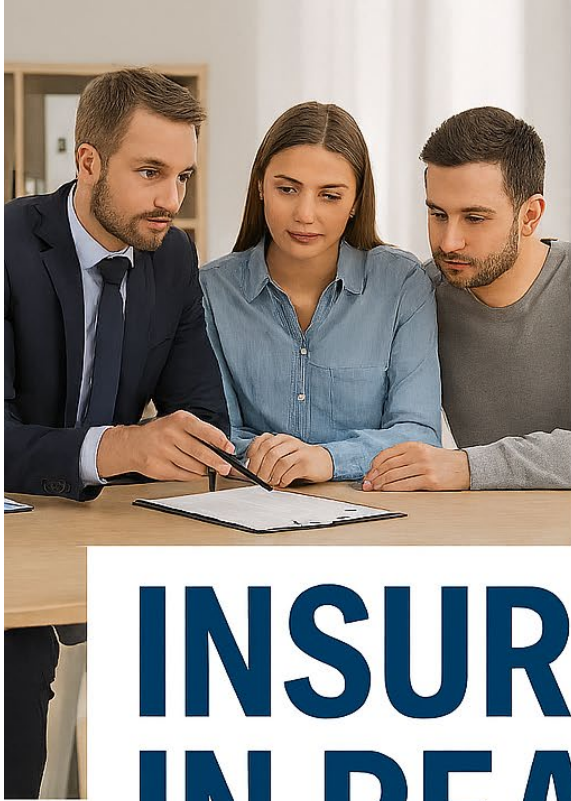


Insurance in Real Life: New Agent Training CE



INSURANCE IN REAL LIFE NEW AGENT TRAINING CE



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This ebook covers areas that insurance agents should know about Property & Casualty Insurance, including different types of coverage, common risks, and best practices for helping clients choose the right policy. It would be a valuable resource for agents looking to expand their knowledge and better serve their clients in the insurance market.

Introduction — Insurance in Real Life: New Agent Training

Insurance becomes real the moment a customer's life takes an unexpected turn. A burst pipe, a collision on the way to work, a kitchen fire that spreads faster than anyone imagined — these are the moments when a new agent discovers what this profession is truly about. This course was built to accelerate that transformation. It takes you beyond definitions and policy language and drops you directly into the real-world situations you will face in your first weeks on the job.

You will learn how losses unfold, how coverage responds, how to guide customers through uncertainty, and how to communicate protection in a way that builds trust from day one. Every lesson is grounded in practical, scenario-driven learning designed to help you think like an advisor, not just an order-taker.

To successfully complete this program and earn 9 hours of Property & Casualty CE plus 3 hours of Ethics CE, you must correctly answer at least 70% of the 100 multiple-choice questions included with the course. Your score reflects more than knowledge — it reflects readiness to serve real people with clarity, confidence, and professionalism.

Welcome to the beginning of your career. Let's build the foundation that will carry you forward.

When you finish enjoying the ebook and feel ready to take the Final Exam, click the following link: <https://www.classmarker.com/online-test/start/?quiz=p4y69879a06dfc97>

Reminder ... you must correctly answer at least 70% of the 75 multiple-choice questions to earn 9 hours P&C CE plus 3 Hours Ethics CE.

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